



Protecting the Oil and Gas Industry

Customer challenges

One of the world's largest oil and gas exploration and production companies, with annual revenue of nearly \$20B, faced unique challenges.

- Had a detection tool that was extremely difficult to operate and manage
- Feared they were not sufficiently protecting their critical infrastructure and intellectual property
- Had a small security team and needed a solution that would give them better visibility and increase their efficiency

The situation before

Difficult UI

- Found it very difficult to get to the granular level of detail they needed

Lack of visibility

- Could not detect advanced attacks
- Had no way to correlate seemingly disparate events

Lack of staffing

- Small team was inundated with individual, isolated alerts
- Security team was spending all their time rule-writing and manually interpreting results

The situation after

Clean, intuitive UI

- Able to easily pivot between and dig into data sets in order to find more information

Broad visibility

- Gained visibility and correlation of data across all endpoints and multiple business units

Improved efficiency

- Started detecting attacks immediately with pre-configured detection models (no rule writing required)
- Reduced alert fatigue
- Easy-to-consume attack story significantly decreased threat investigation and response time

Why Cybereason

Deemed more

Intuitive

than CarbonBlack

Offers

Instant Visibility

to start detecting malicious operations within 24 hours

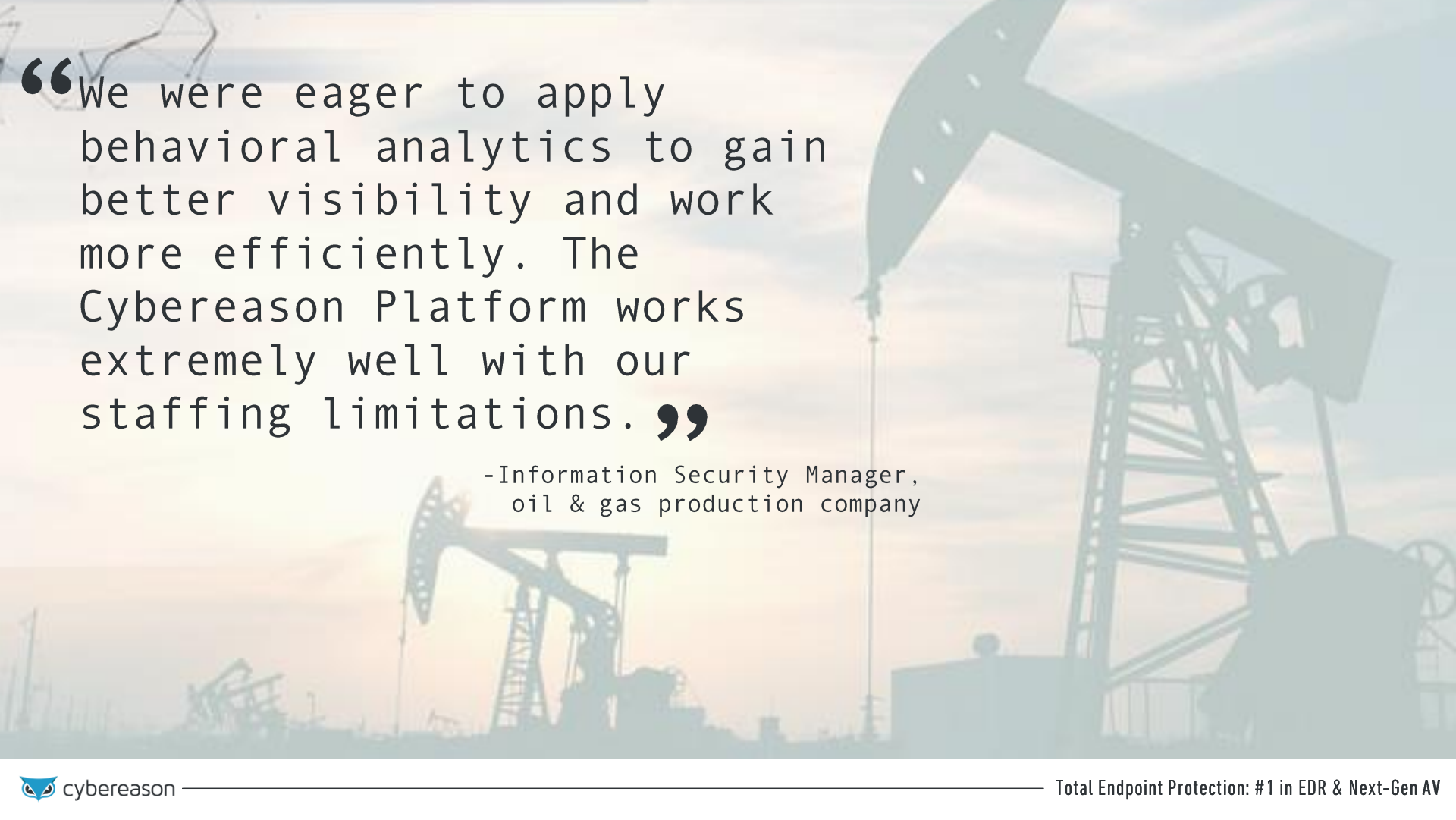
Offers

Behavioral Detection

with preconfigured behavioral models

The customer decision process

- Customer was exploring alternatives to existing security solution, CarbonBlack.
- The head analyst was tasked with finding a new solution that increased the efficiency of their small team.
- The team knew they wanted to leverage behavioral analytics and automation to gain broader visibility into attacks taking place in their environment.
- The team chose Cybereason because they were impressed by the platform's intuitive UI and its ability to identify complex behavioral relationships and prioritize alerts by showing them in context.



“We were eager to apply behavioral analytics to gain better visibility and work more efficiently. The Cybereason Platform works extremely well with our staffing limitations.”

-Information Security Manager,
oil & gas production company